

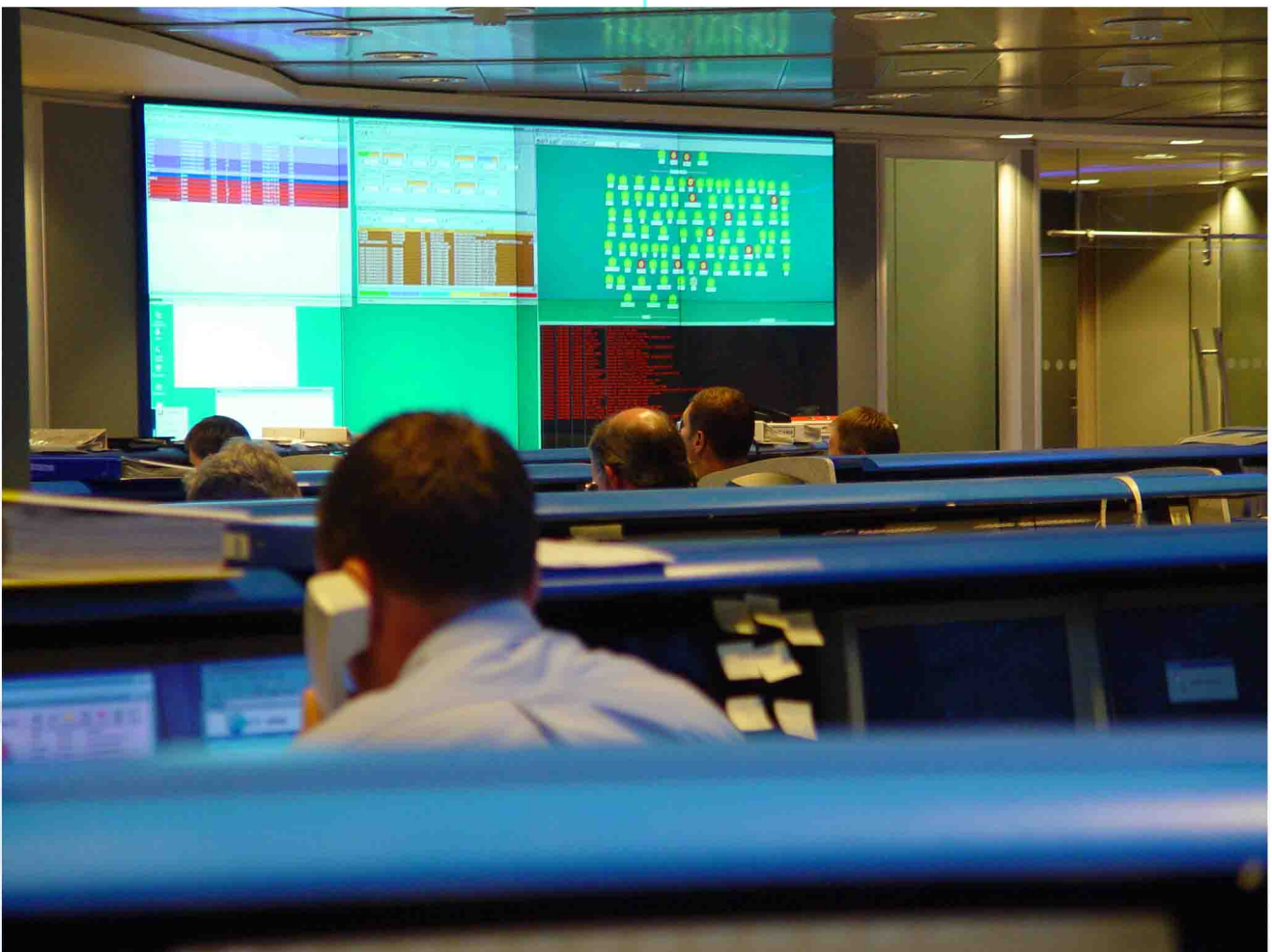
Clearly in control

Cable and Wireless

NETWORK RELIABILITY

Cable & Wireless is a leading international telecommunications company, with customers in 80 countries. For 130 years it has constantly reinvented itself to embrace the latest technological advances to serve its customers' needs.

Cable & Wireless provides IP (Internet Protocol), voice and data services to business customers, and to residential customers in some markets, as well as services to other telecoms carriers, mobile operators and providers of content, applications and internet services.



“ After Cable and Wireless’s success with its NMC at Birmingham, which increased its sales closure rate from one in five to three in five, following the refit of its control area and presenting it as a show piece environment, Harp were invited to be part of the team to create a world class show piece. It would enable Cable and Wireless clients at an executive level to see us at our best.

Harp is a great team member, able to devise imaginative ideas with technically sound implementation.”

*Chris Johnston
Project Director
Cable & Wireless*

